THRIFT AND ENTERPRISE.

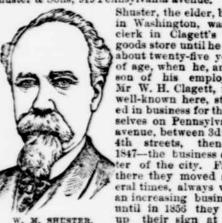
MERCHANTS WHO HAVE SUCCEEDED.

SOME LEADING BUSINESS MEN.

Something About Their Lives and Business Methods.

In no city in the country are the people more discriminating or worldly-wise in their purchases than in Washington, and yet there is less necessity for caution in buying goods here less necessity for caution in buying goods here thorough business man. The Stan can beast than in any other center of population, for the Washington merchants who have climbed the says the money he spends in advertising in its slippery plane of business endeavor until they have passed beyond mercantile mediocrity are essentially honest men-men who never attempt to sell anything, no matter what the temptation, without giving the customer the benefit of all the expert information at their command. The merits and demerits of the articles are plainly stated, not only to the customer in person but to the public generally, through the medium of the press. Especially has success attended the efforts of those who have departed from the narrow, antiquely conservative, and unprofitable ways of their forefathers, and who have adapted themselves to the most modern business requirements. Not a moment do they waste; not a single opportunity is allowed to glide by unimproved; not a working day passes but the great reading public knows, through the medium of its favorite newspaper, THE STAR, just what is for sale, what its condition and price, and the reasons why it happens to be less expensive then than it is at other periods. Satisfactory business relations are then easily established and maintained. The customer knows that the dealer is trustworthy; knows that he is on the alert in the great whole sale marts of the world; is certain that a full stock of seasonable goods can always be found when wanted, and is aware of the fact that the dealer will keep him or her and all others in-terested fully advised as to the bargains which constantly arrive and depart. A natural result of this kind of enterprise has been a vast expansion in the amount of business done here. People whose custom it had been to make shopping trips to great mercantile towns in the north speedily discovered that there was nothing to be made by those excursions, so they stayed at home and bought what they wanted at prices often more advantageous than the figures of Baltimore, Philadelphia and New York stores. Now no well-informed customer thinks of buying outside of Washington and lots of people whose residences are much nearer neighboring cities than they are to Washington come here to market. Following are some of the men who are public favorites:

One of the oldest and best known dry goods establishments in the city is that of W. M. Shuster & Sons, 919 Pennsylvania avenue. Mr.



of age, when he, and a son of his employer, Mr W. H. Clagett, now well-known here, started in business for themselves on Pennsylvania 4th streets, then-in 1847-the business center of the city. From there they moved sev- of such men as the Colgates, the Harpers, the eral times, always with an increasing business, until in 1856 they put up their sign at 919

As Mr. Shuster's sons grew to manhood they w consists of Mr. W. M. Shuster, the father, and M. C. Shuster, E. A. Shuster, and S. D. Shuster. They pride themselves not only on the fine quality of goods they carry, but upon the quality of the people who buy there. In fact it is one of their claims, supported by ocular evidence, that there is no piece of goods too fine or too costly for them to buy and place on their counters. This line of trade has kept them, to a large extent, from making their house as large as some of the establishments that have sprung up in this city within the past five or ten years. As one of the sons said to the reporter, it is very—that is, comparatively—easy to build up an immense trade in cheap goods for the masses, but it is a hard matter to do the same thing with a trade confined to the finest products of the loom, This constitutes the bulk of the Shusters' stock, and, as a result, their customers are of the ghest official and social rank in the city. While they are conservative in their methods, they are extremely progressive, and are connot for new fields of operation. They point with satisfaction to the fact that five of their clerks have been with them for twenty-five

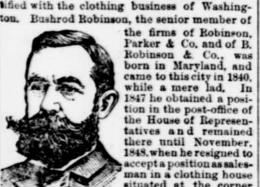
of the value of advertising the excellence of their goods in THE STAR. R. GOLDSCHMID.

sonage within the precincts of R. Goldschmid's store in Brooklyn. James M. Burt's factory for mammoth fancy store on F street than the pro-

almost always to be found on the floor, givhis assistants and putting his shoulder to the wheel in many ways. It is this quality of perdetails of his trade that has brought him his success. He was born in Prague 41 years app. and came to America h manufacturing jeweler

modious quarters. This building, erected on land leased for fifteen years, cost \$21,000 and is an ideal establishment. Mr. Goldschmid has great faith in the efficacy of advertising, and

MR. BOBINSON AND HIS PARTNERS. The name of Robinson is thoroughly idenlified with the clothing business of Washing-



situated at the corner of Pennsylvania avenue

1852 he took the position of principal salesman in the old house of Wall & Stephens, then the largest of its kind in the city, and he became a member of the firm in 1857. He withdrew in 1876, and, in connection with Mr. W. L. Chery, opened at 909 Pennsylvania avenue the first house in the United States devoted exclusively to the production and sale of boys' and chil-dren's clothing. From the start it was a pro-nounced success. In order to meet the re-quirements of his growing business he was compelled to seek for extra quarters elsewhere. In March, 1883, therefore, he opened at the southeast corner of 7th and D streets, shere, under the firm name of Robinson, Farker & Co., he laid the foundation of the Parker & Co., he laid the foundation of the business in men's and young men's clothing that has become so well known.

Mr. Robinson is—and always has been—a firm believer in the judicious use of printers' ink. He is one of the oldest patrons of The Star, and attributes much of his success to the liberal use of its columns.

William L. Charr of the firms of Robinson

William L. Chery, of the firms of Robinson, Parker & Co., and B. Robinson & Co., was born in this city in 1859, and left school at the close

and talents to catering to the wants of the boys

the present manager of the Washington house, was born in Baltimore in 1862. At the age of thirteen he joined his brother at Atlanta and

sume control

served there as clerk for five years. In 1878 he came to Washington as an employe in his brother's store, where he industriously applied himself until 1884, when he was admitted to the firm. He owes the success of the firm to advertising, and says ad-

Mr. Louis Eiseman,

vertising in THE STAR MR. LOUIS EISEMAN. has done much to place the Washington house among the large clothing houses of the country. JULIUS LANSBURGH.

was accordingly dispatched to Baltimore to as-

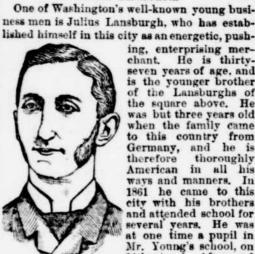
Mr. B. J. Eiseman, the present manager of

the Atlanta house, first came to Washington in

1875, where he served as clerk in his brothers'

store until 1878, when with his fine executive abilities he was thought capable to manage the

Atlanta house, which he has done with great distinction to himself and credit to the firm.



chant. He is thirtyseven years of age, and the square above. He was but three years old when the family came to this country from Germany, and he is thoroughly American in all his ways and manners. In 1861 he came to this and attended school for several years. He was at one time a pupil in Mr. Young's school, on 14th street. Afterward JULIUS LANSBURGH. he served a short ap-

prenticeship with his store, and in 1879, ten years ago, started out in a business of his own, in a little store on 7th street, between D and E. His line then, as now, was confined to interior decorations, hangings, upholsterings and artistic drapings. Success attended him and in a short time he moved to a store under the Odd Fellows' Hall. In 1881 he went into his present store, 315 7th street, which was built for him. To-day his four stories and extensive commodate the constant increase in his trade he has begun the erection of a magnificent store trained in their father's It is to be eight stories in height, and will accommodate four times as much stock as his present quarters. Yet he has determined that when he opens the new place, on the 1st of August, he will not have a piece of his present stock on hand. Mr. Lansburgh devotes considerable he has acquired should | time to the study of the art of interior and exbe the formation on terior decoration, and some of his achieve-which the son should ments in this line have gained for him a wide build another story of reputation. It was he who was called upon to success, and leave it in furnish the rooms occupied by President Harhis turn to be added to rison at the Arlington previous to his inauguby his chilcren. A suc- ration, and he has on several occasions been given large contracts of importance in connecsion. Like his brothers, he recognizes the fact

busier, more active men than the members of

the firm would be hard to find. The now flourishing business in this city was established by the senior partner, Wm. He was born in Hessen.

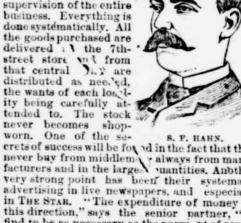
WM. HAHN. the munificent salary of \$1 per week. In 1868 he came to Washington and was engaged as a clerk in a shoe store. He studied at the Spencerian college, graduated, and saved money to start for himself in 1876. His first place of business was at 1922 Pennsylvania svenue. in a room the dimensions of which were about 15 by 20 feet. Printers' ink was employed from the outset, and its use has never been discontinued, as STAR readers



vertising, and when an occasional slack period occurred additional advertising was resorted to as the surest way to find relief. A branch house (now the main store) was opened at 816 7th street in 1878. In four years the business grew so rapidly Mr. Hahn took into partnership his two brothers-Morris and S. Fred Hahn, and those three compose the firm of Wm. Hahn & Co. A year later

branch house was opened at Galveston, Tex., under the management of S. Fred Hahn, and it was a success from the start, but as a concentration of the business was thought best, the Galveston house was closed in 1886 and another branch was opened in this city at 231 Pennsyl-

never becomes shopworn. One of the se-

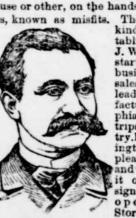


erets of success will be for ad in the fact that they never buy from middlem always from manufacturers and in the larged vanities. Another very strong point has been their systematic advertising in live newspapers, and especially in The Star. "The expenditure of money in this direction," says the senior partner, "we find to be as necessary as the payment of rent." The twenty-five employes of the h. a are al-ways busily engaged, and there is now a strong and growing demand for a further increase of store-room. No firm can do \$250,000 worth of retail shoe business annually and do to in less space than that occupied by the Messrs. Tahn. Morris Hahn, before joining with his brothers here, was engaged in business in San Francisco. He has been in this city for ten years, and has proved his ability to work and to manage. He has charge of the West End store.

S. Fred. Hahn, who was educated in New York, came here to assist his brother William when he first opened in business for himself. He has a wide acquaintance and is popular. His experience in the south has aided him conbranch in Atlanta and a siderably in his management of the Capitol Hill branch store, which, like the others, is a

continuing success.

One of the novelties in the clothing trade was that of the sale of garments left, for some cause or other, on the hands of merchant tailors, known as misfits. The first store of the



and the business chances it offered that he resigned his position and opened the "Misfit Store" at the corner of 10th and F

anteeing satisfaction with every garment, and to adhering strictly to the one-price system, thus treating all alike.

CARHART AND LEIDY. The firm of Carhart & Leidy now occupies the store formerly known as Burdette's, on 7th street, near Mount Vernon square. It bears the sign "Philadelphia Store." The men who are now at the head

of the business, having bought out Mr. Bur-dette in 1887, saw upon coming here that many of the large stores had distinctive names, and, having Pennsylvanian proclivities, chose the name of the City of Brotherly Love for their establishment. Mr. Carhart is forty-five years of age, a native of New

Jersey. In 1866 he start-ed a dry goods business in the town of Oxford, a small place near Philadelphia, and was for twenty-one years one of the leading citizens there. an eye to the enlargement of his field, he came here in '87 with Mr. Leidy, and together they purchased the stock, fixtures, and good will of Mr. W. W. Burdette, who retired from business. drawn in considerable new business during the past two years. Their stock is confined to dry goods, carpets, notions, and gentlemen's furnishings, and their two buildings-one on 7th is the younger brother street and the L that faces on K street—are of the Lansburghs of well filled with goods. Mr. Leidy is slightly

younger than his part-ner. He is a Philadel-phian by birth and residence for many years. He was brought up in the wholesale notion business, and graduated from the road. For a long time he was in this business in Philadel-

phia, and there, meet-ing a congenial spirit in Mr. Carhart's enterprise, he emigrated to Washington. Both gen-tlemen are delighted A. P. LEIDY. with the city and its cople; they say that the trade has more than come up to their expectations, and intend to remain. They are pushing and energetic, but yet pay great respect to the methods of Mr. Burdett, by means of which the business was established, and very wisely use the col-

umns of The Star as a means of communicating with the public. W. H. MCKNEW. The well known house of the late R. H. Taylor is now owned and managed by Mr. W. H. McKnew, his nephew. For several years prior to Mr. Taylor's death Mr. McKnew was associated with him in business. It is one of the old established houses in the city, having been C. Eller, Wm. La Strange, and E. C. Lucas. opened in 1861 by Mr. Chas. L. Lockwood, Shortly afterward the firm of Lockwood, Hufty and Taylor was formed, and business was carried on at the store on Pennsylvania avenue, between 9th and 10th streets, where the presen establishment is now located. For a number of years they carried on what is known as men's trade, and gained quite a reputation as shirt makers. During the course of time ladies wares were gradually introduced into their stock, and now the entire establishment is devoted to this business. Mr. McKnew, the proprietor, is a young man, who has shown a keen and an intelligent aptitude for business. He studies the market, and endeavors to keep abreast of the rapid changes which fashion and taste dictates. The personal popularity which the former proprietor, Mr. Taylor, gained has been retained by Mr. McKnew, who unites good business capacity with a pleasant, courteous manner. He knows that the proper way to offers is by advertising in THE STAR.

No city in the world is so thoroughly covered by the circulation of a single news-THE EVENING STAR. It reaches all readers in number of new members during the past six the city and vicinity. It swears to its circulation. No other Washington paper has yet done

PARNELL'S ADMISSIONS. He Frankly Tells the Commission that He Prevaricated, and Why.

In the cross-examination of Mr. Parnell yesterday, after THE STAR's report had closed. Mr. Parnell denied that he knew Number One either under the name of Tynon or any other name, and said that he had never heard of Mr. Egan's being associated with "the martyrs' fund" for the benefits of the families of the Phoenix Park murderers. He saw nothing criminal in the fund, and rather thought it was right to assist the innocent victims. The "martyrs' fund" might not, however, have been the most appropriate name for such a fund. He could not, he said, recollect denouncing outwhether, if secret societies adverse to the league had existed, and if a vast majority of vict the perpetrators of outrages, but parried not have been the case. Here occurred the most remarkable evidence in the witness' cross-

Attorney-General Webster quoted a state-ment made by Mr. Parnell in the house of commons, during the debate on Mr. Forster's bill in 1831, suspending the writ of habeas corpus, to the effect that secret societies had then ceased to exist in Ireland. "Did you believe that when you said it?"

asked the attorney-general. "No;" replied Mr. Parnell, "at any rate, it was a grossly exaggerated statement. There was a buzz of surprise throughout the court-room at this response.
"Did you, or did you not," continued the attorney-general, "intend to misstate the fact

when you made that statement?" "I have no doubt I did," was the reply. The attorney-general—Deliberately?
Mr. Parnell—Yes; deliberately.
The attorney-general—You deliberately

made the statement, knowing it to be untrue? Mr. Parnell-Yes; or if not untrue, very extravagant and boastful. The attorney-general-And you have never once withdrawn it?

Mr. Parnell-No: I have not. The nonchalance with which the witness made these admissions astonished the audience

and elicited hisses.
"Probably," added Mr. Parnell "the stateafraid it did not, for the bill was passed. My purpose was to exaggerate the effect the league had in reducing the number of secret societies. The league undoubtedly diminished the number of secret societies, though it had not swept them away as I stated." Mr. Parnell was then asked what had become of the Land League's books. He explained that some were brought to London, and were before the com-mission. The cash book and ledger had disappeared, he did know where, neither was Treasurer Kenny, Mr. Egan, or any other of the league officials able to tell what had become of them. The letter books and files of etters had also vanished.

Presiding Justice Hannen here impressed tached great importance to the missing docume and Mr. Parnell promised to try to find them.

Songs Unsung.

Sweet the song of the thrush at dawning. When the grass lies wet with spangled dew, Sweet the sound of the brook's low whisper 'Mid reeds and rushes wandering through; Clear and pure is the West wind's murmur That crowns in the branches all der learn That croons in the branches all day long; But the songs unsung are the sweetest music And the dreams that die are the soul of son

The fairest hope is the one which faded. The brightest leaf is the leaf that fell;
The song that leaped from the lips of sirens
Dies away in an old sea shell.
Far to the heights of viewless fancy
The soul's swift flight like a swallow goes. For the note unheard is the bird's best carol, And the bud unblown is the reddest rose.

Deepest thoughts are the ones unspoken, That only the heart-sense, listening, hears, Most great joys bring a touch of silence, Greatest grief is in unshed tears. song dies out, but a dream lives on:

And far away in the life to be, Passing sweet is a song of gladness, The spirit chant of the soul set free. The spirit enant of the soul set free.

Chords untouched are the ones we wait for,

That never rise from the harp unstrung;

We turn our steps to the years beyond us,

And listen still for the songs unsung. -Nebraska State Journal

Walter Harris and Robert Williams, two col-

THE RECHABITES. the District.

Eagle tent, No. 2, Purity tent, No. 4, Western tent, No. 165, and Naomi tent, No. 3, have adopted resolutions calling for a special session of the grand tent in addition to those tents already reported.

Mrs. Annie Webster, the widow of the late H. C. R., arrived in the city Wednesday night, J. J. Murray.

G. S., L. H. Patterson, has been absent in Richmond nearly all the week as a delegate to the labor convention The prizes that were voted on in Eagle tent

have been awarded as follows: Gold watch to Mr. L. Stromberger; P. C. R.'s fancy regalia, Mr. J. H. Lovelace; gold ring to Mrs. Lydia Murray, from which the tent cleared about \$60. The presentations were made before a large number of Rechabites last evening. Naomi Tent No. 3 (ladies) held their regular

meeting last evening, at which it was agreed to assist Salem Tent No. 154 in their approaching lawn party. Remarks were made by J. R. Pursell, Clarence Mills, Miss Mary Hall, Wayne W. Cordell. Miss Maggie Canter, Miss Birdie King, Miss Rosa Poates and others. It is expected that a special session of the Grand Tent will be called within a week, as a majority of the tents have requested it. It is believed by many that the order will increase

Monday night Purity Tent, No. 4 (ladies). after transacting the regular routine of business had interesting remarks from Messrs, Jas. Ciscle and Clarence Mills and Miss Sarah Mullen, a song from L. Main and a solo from Miss Omie Daniels. Five members of Salem Tent, No. 154, were present enjoying the pro-

faster during the next six months than ever be-

Tuesday night Salem Tent, No. 154, had one of the most spirited meetings it has held for a long time. Anacostia Tent. No. 138, had a good delegation present to enliven the proceedings, they having adjourned after remarks in their own tent by Messrs. George F. Pyles, J. H. Goddard, L. B. Redd, Robert Mundell, Julius Tolson and others. The good-of-the-order exércises in Salem

Tent were participated in by acting G. C. R. W. J. Webb, J. M. Canter, W. L. Poates, Wayne W. Cordell, J. E. Minnix, and J. C. Eller, of Salem, and J. H. Goddard and J. W. Tolson, of Anacostia. Salem Tent has issued invitations to all Tents in the District to join in with them in "turning out in regalia" to their temperance sermon on the 12th inst., in the M. E. church, Anacostia. This Tent has made arrangements to have a lawn party about the latter part of Wednesday night Western Tent, No. 165, had

very lively meeting, not getting through with their good-of-the-order exercises until a very late hour. They were participated in by Messrs. W. H. Cocker, W. W. Cordell, J. D. Buckley, J.

THE GOLDEN CROSS. Notes from the District Commanderies-Delegates Going to Knoxville.

Meridian Cammandery No. 178, U. O. G. C. will hold an open meeting next Friday evening, when Grand Commander John N. Ehle will gain during the past six months. Dr. W. W. Granger has been designated by the commandery to make the response to the grand commander's speech, and Francis I. Willis will

contribute an original poem. Columbia Commandery No. 374 having made exactly the same net gain during the past six months as Meridian commandery, viz, 26, the acquaint the public with the good things he grand commander decided to present two banners instead of one, as originally intended. Columbia will, therefore, hold a public meeting Tuesday evening, the 14th. In addition to the presentation of the banner Mrs. Jessie M. paper as is the city of Washington by that of bringing into the commandery the largest Blair will be presented with a prize of \$50 for bringing into the commandery the largest number of new members during the past six jockey who rode Lighthouse, and broke his

The biennial session of the Supreme Commandery of the Golden Cross will be held in Knoxville, Tenn., May 21, and will be attended by delegates from every part of the country where the order is established. There will probably be a reception tendered to the members from New England in this city on their return from Knoxville, after the session. The District of Columbia will be represented by A. M. McBath, one of the supreme trustees: A. G. Heylmun, supreme representative, and Dr. S. A. H. McKim, past grand commander.

The Sidewalk Doctor-Capt. Symons. To the Editor of THE EVENING STAR: I find that there is a strong feeling among citizens in support of Capt. Symons' recommendation that carriage-blocks (or steps) shall be removed from our sidewalks. About the only exceptions to the rule seem to be a small number of "carriage people" who have spent a few dollars in purchasing these sidewalk nuisances—these stumbling-blocks. But Capt. Symons and his assistants don't go far enough rages between 1878 and 1881. He believed the in their war upon sidewalk obstructions. Many outrages perpetrated to have been the work of of our sidewalks along important streets and small secret societies. Witness was then asked avenues have for years been rendered dangerous as well as unsightly by "plugs" or covers to gas and water pipes, which protrude one, the people belonged to the league, there would not have been ample evidence obtained to connuisance becomes the more intolerable as the nuisance becomes the more intolerable as the sidewalks become more uneven. I could point the question, saying that that might or might out a good many opportunities for the exercise of the "zeal" of the engineer officers of the District. And, while I hope that the war on carriage-blocks will be successful, I have a still stronger hope that our zealous city authorities will doctor the sidewalks, generally, not only near the curbs, but in the center and on the inner side. Some of the pavements have become disgracefully rough, as a result of settling and of wear-and-tear and because many of the bricks used for paving seem to have had small stones mixed in rather than the proverbial modicum of straw. Some of them appear to be afflicted with warty excrescences, varying from the size of a pea to that of a hazel-nut. For instance, notice the sidewalks along the triangular park on the north side of Pennsylvania avenue, between 18th and 19th streets; south side of Pennsylvania avenue, between 19th and 20th streets, and I street, from 21st street westward. But by all means let the discussion continue.

Some benefit to the public will result from the agitation of this and kindred matters of gen-WEST END. eral concern.

An International Oceanic Patrol. To the Editor of THE EVENING STAR: The recent loss of the steamship Danmark

suggests the thought, which perhaps is not new, that the nations of the civilized world, under the leadership of England and the ment was meant to mislead the house. I am United States, should combine to extend the life-saving service, now believed to have been adopted by all of them, to the high seas, and should establish an international patrol of swift ocean steamers to cruise along the most frequented ocean highways of travel and commerce, for the purpose of extending aid and assistance to vessels in distress. We expend hundreds of millions of dollars on the construction of naval armaments intended merely to destroy, or at best to promote schemes of political aggrandizement. Why should we not expend a few millions in the sacred cause of humanity, for the rescue of human life imperilled by the manifold dangers of the ocean? The cost would not be great, when we consider up in the witness the fact that the court atcivilized nations combined their efforts for the purpose the expense would be a mere trifle to any one of them. Then again, what a wonder-ful humanizing effect would such an international patrol of the seas have upon all the nations to induce them to realize the brother-hood of man! It would go far to enable us in time to dispense with our naval armaments.
The "Red Cross" of Geneva has done much to mitigate the horrors of war; who will be the pioneer to establish the "Red Cross" of the seas? What member of our national legis-lature will entitle himself to the glory of inaugurating a movement more practical and not less beneficial than that of international arbitration?

Attempted Assault on a Young Lady. A Petersburg, Va., special to the Baltimore Sun says: Last evening Miss Morris, a daughter of a well-known citizen of Chesterfield county, went on a visit to a neighbor, and on her return home, in order to shorten her walk, she went through a path in the woods, when she was assaulted by a burly negro man, who was barefooted, with his shoes tied by a string and thrown across his shoulders. He drew a large knife from his pocket and told the young lady that if she made any outery he would cut her that if she made any outcry he would cut her throat from ear to ear. He then attempted to assault her, but she escaped. On her return home the young lady informed her parents of what had occurred, and search was at once made for the culprit, who could nowhere be found. The name of the negro is not known, but if the wretch is caught his life will not be worth much.

At Pittsburg, Pa., Maggie Burk, a thirteen-year-old girl, has been held in \$2,000 bail for stealing between \$1,600 and \$1,700. The money was stolen from an Allegheny hotel proprietor, and in small sums generally, though on Novem-ber 2 last \$1,500 was taken at one time.

FAVORITES' DAY AT IVY CITY. A Week's Doings Among the Tents of Except in the Steeple Chase, Which Was a Chapter of Accidents.

It was favorites' day at Ivy City yesterday, and every one landed the money save Elphin, who would in all probability have been first past the post had he not fallen. But all were such pronounced favorites that the public did not get much of the money, although the plungers are said to have taken a lot out of the and is stopping at the residence of P. H. C. R., ring. The Dwyer brothers are reported to have won a trifle over \$3,000, while several others landed smaller amounts. THE BUMORS OF CROOKED BUSINESS

in the national handicap, referred to in a morning paper, were confined to a very few people, who know nothing of racing or the rules governing it. The fact is the national handicap is a stake and owners have a perfect right to declare or refuse to start their horses any time up to within half an hour of the race. Every horse that was scratched had the pen run through his name by a little after 1 o'clock, while the race did not occur until 3:30.

To a STAR reporter Mr. W. B. Jennings, the owner of Swift and Frank Ward, said: "I scratched Swift because I did not care to start her in this sort of going. The season is young yet and she will have plenty to do before fall without being rushed to death now. As for Frank Ward, he can't run a bit on such a

Mr. McCafferty, the owner of Burch, said 'My horse can't run a little over such a track, and I hardly think it worth while to tear him to pieces for one race.'

All the other owners felt in the same way. Of course, it was unfortunate that the stake should have resulted in a match between two horses who were not within 25 pounds of each other, but it is one of those things that occurs on every race track in the country, and there was nothing crooked about it.

The interest of the public was again centered in the steeple-chase, and it was a great pity the riders did not take a lesson of the gentlemen who rode Thursday. If they had there would have been no accidents and the public would

Jockey Mara, who rode Jake Shipsey, said to a STAR reporter last night: "The jumps are not an inch too high, but they go at them too fast; a horse hasn't time to pull himself together to get over the walls. If they would just steady their horses a bit there would be no trouble." "Well, why don't you go slower and let the

"Oh, a fellow can't do that and let that old horse Elphin get se far in front he could just gallop on. He is the cause of every bit of trouble that has occurred here. It's that breakneck pace he sets.'

"If you fellows keep on following him he will kill you." "Don't you be worried about that, We'll kill him before he does us. He has started three times now and fallen twice. Let him

the steeplechase the horses were well bunched. present to the commandery the banner prom- and Green whipping old Mentmore at every ised to the commandery making the largest net | jump forced him over the first wall, but at the next obstacle, which was the blind ditch, the obstinate old brute refused and could not be induced to go over. Elphin meanwhile was making a heart-breaking pace, and everything went well until the second jump in the infield. where Lighthouse fell and Jake Shipsey, wh was running in his wake, jumped on him and fell, too. Killarney meanwhile had joined Elphin, and the two were racing as though each jump was a finishing post, and both fell at jump No. eight. Mara seeing the leaders down remounted Jake Shipsey, and although the horse was very tired, succeeded in getting him over the course. Billings also remounted Elphin and finished within three lengths of

THE OTHER BACES

are hardly worthy of description. Brait won the first, with Tom Hood second Time, 1:18%.

The National Handicap was almost a gift for Oriflamme; Bordelaise second. Time, 2:011/2.
King Idle won the third, thanks to the very bad riding of Neale on Newcastle. Time, 1:2014; while Panama won the fourth event from Iceberg in the commonest sort of canter

chase for gentlemen riders. The last race will not be called before 5 o'clock, and those desiring to see it can drive out from town and be in ample time by leaving at 4:30.

As this is the last day of the meeting a great many horses leave for Baltimore to-night and the others will leave to-morrow. Green Morris and one or two others say they will go direct to

Many Millions Involved.

The famous Hotchkiss will case over the estate of the late Benjamin Berkley Hotchkiss. inventor of the Hotchkiss gun, who died in Paris in 1885, came up in the superior court at New Haven yesterday, the defendants entering a demurrer. After long arguments by both sides Judge Fenn reserved his decision. The case hinges on the question of domicile, and involves an estate valued at \$12,000,000. The widow claims that the deceased was a legal resident of New York, in which case she will receive \$6,000.000 and the father of the deceased \$6,000,000. The contesting relatives claim Paris as his legal residence, by sustained, they expect to secure at least \$2,000,-000 each. Legal proceedings have been instituted in New York and Paris, and the probabilties are that the case will be in the courts for several years unless compromised.

assembly, and will, therefore, give no heed to delegates of the great consolation he received from the demands of Catholics for the restoration of his temporalities.

The fastest locomotive employed in carrying the Scotch mail, where the highest rate of speed in England is attained, has three cylinders, new departure in locomotive building, and a seven-feet driving wheel. It has been made specially for high speed with heavy trains.

Russia's financial budget for last year realized a surplus of \$39,000,000. And every cent of it is to be spent for increased armaments. Lady Randolph Churchill is about to make her debut in literature, it is said, with an article in Longmans' New Review on her experiences in Russian society life.

Schurz, died yesterday at Kiel. A copy of John Eliot's Bible has just been purchased by the trustees of the British

d'affaires, yesterday presented at the queen's drawing-room Hon. Fred D. Grant, United States minister to Austria, and Lieut, Henry D. Borup, United States army military attache to the American legation at Paris. The Countess Bylandt and the wife of the king of Holland presented, respectively, Mrs. Grant, the wife of he minister, and Mrs. Borup.

an attack on the Dervishes in their stronghold at Netemmeh, but his forces were defeated, the king being badly wounded. Two days after-ward, the Dervishes made an assault and com-pletely routed King John's army, killing the king and his generals, Ras-Area and Ras-Alula.

Chief of Police Hubbard, of Chicago, has directed that all persons engaged in gambling be arrested. Mayor Creiger says the order will be carried out to the letter, and gambling permanently suppressed.

The directors of the West Virginia Central and Pittsburg Railroad company yesterday confirmed the appointment of Emmons Blaine as assistant to the president.

R. C. Harris, Bazzar, Chase Co., Kansas, writes R. C. Harris, Baraar, Chase Co., Kansas, writes:

"I have been afflicted with chronic inflammation of the kidneys. I suffered so much pain that I could not lie on my back or lean back against a chair. My water also contained a chalky sediment. I tried many remedies, but could get no relief. I then took two ALLCOCK's PLASTERS and put one over each kidney, making them meet on my back-bone. These plasters, strange as it may seem, cured me in a week. All soreness was gone, and my urine was natural."



This powder never varies. A marvel of purit strength, and wholesomeness. More economical the ordinary kinds, and cannot be sold in competitive with the multitude of low test, short weight, slum phosphate powders. Sold only in case. ROTAL BARN POWDER Co., 106 Wall st., N.Y. mh16-war

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THE PREMIER FLOUR OF AMERICA.



LATEST WORK

LUKE FILDES

PHILDELPHIA. by Bridgewater. Cabanel's "PORTIA," a fine etching by Jaquet, "THE HAYMAKERS," by Lhermitte.

"CALLING THE FERRYMAN." kidgway Knight's latest "LICHFIELD CATHEDRAL,"
Minster Towers, Chas. O. Murray.

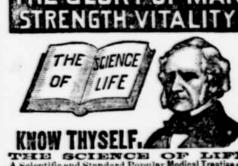
"THE MEADOW POOL," P. Moran, And many others, the finest and most attractive ETCHINGS and ENGRAVINGS, for choice WEDDING GIFTS. PAINTINGS, MIRRORS, the best and most suitable PICTURE FRAMES of all kinds. Card and Cabine

ENGLISH FAIENCE TILES. fron Decorative Easels. Also, Easels in Brass, Silver Agency of the celebrated "ROGERS' GROUPS."
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Grand National Award of 16,600 francs. OUTNA-LAROCHE AN INVIGERATING TONIC. CONTAINING

PERUVIAN BARK, IRON, AND PURE CATALAN WINE. For the PREVENTION and CURE of Malaria, Indigestion. Fever & Ague, Loss of

appetite, rootness of blood, Neuraigia, 22 Rue Drouet, Paris. E. FOUGERA & CO., Agents for the U.S. 30 NORTH WILLIAM ST., N. Y.



Resulting from Folly, Vice, Ignorance, Excesses or Overtaxation. Enervating and unfitting the victim for Work, Business, the Married or Social Relation. Avoid unskilful pretenders. Possess this great work. It contains 300 pages, royal 8vo. Beautiful binding, embossed, full gilt. Price, only \$1.00 by mail, post-paid concessed in plain wrapper. Illustrative Prospectus Free. If you apply now. The distinguished author, Wm. H. Parker, M. D., received the COLD AND JEWELLED MEDAL ceived the COLD AND Several Association, from the National Medical Association, for the PRIZE ESSAY on NERVOUS and PHYSICAL DEBILITY. Dr. Parker and a corps of Assistant Physicians may be consul dentially, by mail or in person, at the effice of THE PEABODY MEDICAL INSTITUTE, No. 4 Bulfinch St., Boston, Mass., to whoma is orders for books or letters for advice should by directed as above.

THIS WEEK

W. H. HOEKE'S

SCRIM, 5 cents yard. PONGEE, 15 cents yard.

HASSOCKS, 25 cents.

2,500 yards BEST ALL-WOOL INGRAINS, 600

4,500 yards TAPESTRY, BEST MAKES, 59c. The best ANTIQUE OAK CHAMBER SUIT in the

narket for \$25. PARLOR SUITS in SILK PLUSH for \$50; 6 pieces

DO YOU WANT A REFRIGERATOR? WE SELL

RATOR AT SAME PRICES WHICH you PAY for the SOFT WOOD. COME AND SEE US BEFORE YOU BUY A REFRIGERATOR.

IN MATTING WE can show you an excellent stock AT BOTTOM PRICES.

LEATHEROID TRUNKS

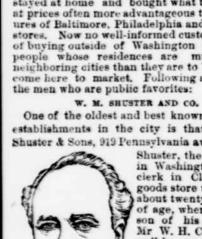
Very light in weight. STRONGER and MORE DURABLE then Sole Leather, and at HALF THE PRICE. Made and sold only at TOPHAM'S Trunk Factory, 1231 Pa. eve.

MRS. M. J. HUNT. 1309 F STREET NORTHWEST, ention to her sarge and well-FINE MILLIMERY For Ladies and Children.

designs for her patrons.

Exact Parisian Fashions are always shown.

Mrs. HUNT gives her personal attention to spe



Shuster, the elder, born in Washington, was a clerk in Clagett's dry goods store until he was about twenty-five years

Pennsylvania avenue,

years.
The Messrs, Shuster have an intelligent idea

There is no busier or less ostentatious perprietor himself, who is

1865. After a few years of work in Chicago as a

he went to New Or-leans, where he originated the 25 and 50-cent B. GOLDSCHMID. store. He built up a la e business there, and then, finding an ovening here, he came to this city and started in the same line of business on 7th street, be-tween H and I. This was in 1870, since when his prosperity has been continuous. His quick business eye soon saw a chance in the field of real estate, and his name began to appear with great frequency in the notice of purchases of land and construction of buildings. At present he is the owner of fully twenty fine buildings in the northwest. He remained in his old store for eighteen years, when he sold out, and in December last he moved into his present com-

especially in THE STAR, as a medium of comminication between his business and the buy-

and 3d street. He has BUSHROD ROBINSON, been in the clothing usiness continuously ever since, so that in oint of actual service he may be called the ather of the business here in Washington. In

of the war to enter the employ of Wall, Stephens & Co., where he developed business talents of high order. When Mr. Robinson withdrew from that firm in 1876 in order to establish a boys' and children's clothing house he took Mr. Chery into partner-ship with him. Mr.

and children at 909 Pennsylvania avenue. He is known on the mar-WM. L. CHERY. kets as one of the shrewdest buyers in the country. He is of quiet, gentlemanly deportment, but bubbling over with dry humor. thorough business man. THE STAR can boast of no greater admirer than Mr. Chery, who columns is put where it will do the most good.

There are probably few men in Washington as widely known as or more popular than Harry B. Parker, of Robinson, Parker & Co., who was born in Charles county, Maryland, on the 4th of March, 1848, and came to this city with his parents in his childhood. At the age of thirteen he commenced his business career in the clothing house of Smith Bros. & Co., where he re-

mained until 1868, when he accepted a position in the house of Wall & Robinson. Some years into the foreign fruit business on his own account, but the clothing H. B. PARKER.

instinct was too strong in him and he naturally drifted back into the business. As a salesman he was so successful that his services were much sought after by rival houses here. When Bushrod Robinson determined to enlarge his business and open at the corner of 7th and D streets, desiring to take a new partner to relieve him of part of the responsibilities of his growing business, his choice naturally fell on Harry B. Parker, who thereupon became a member of the firm. To Mr. Parker's industry and excellent business qualities is largely due the success of the firm. Push and printer's ink are Parker's "side arms" and THE STAR is his favorite advertising medium. FAMILIES IN TRADE.

The custom of families, generation after generation, of following the same trade is a growing one, and one that should be encouraged. Chil-

dren are more easily taught and better trade than in any other. His experience and knowledge are given to them in youth: the

cessful business reacts in every way to the good of mankind. The very tion with the furnishing of the executive manfact that a man's business prospers is of itself positive proof that the business is good, and the man trustworthy and reliable. He is respected, and the attractions of his warerooms are always his name carries an assurance of the truth and honesty of his trade, and the success of his trade reflects honor on the man. The two convince the public of honest worth, and the pubavenue, between 3d and | lie buys the wares of the prosperous tradesmen with a feeling of perfect security that it gets its money's worth, and both are satisfied with the result. This is the real secret of the success

> ployed in the making of men's, women's and children's shoes, of which thousands are turned out every year. Their goods are sold in all parts of the world, in Europe, Japan, Australia, South America, besides the immense consumption of them at home, till the very name of Burt seems synonymous with shoes.
>
> The Burts are a New York family and were the original owners and settlers of the beautiful Llewellyn park, of Orange, N. J. Each of the three brothers, Edwin C., James M., and

By a perfect knowledge of the details of their

where hundreds of men and women are em-

John W., of whom the last two are still living. became the head of a large factory bearing his name. Edwin C. Burt was located in New York city and devoted himself exclusively to ladies' and children's shoes. Since his death, in 1885. the factory has been owned by E. D. Burt, of Brooklyn, who before the war had a retail shoe store in Washington under the National hotel. By reason

Steinways and the Burts.

of the great wealth deposited therein, the E. C. Burt & Co. factory has been much enlarged and now occupies an immense corner on Center and Leonard streets, this is connected a retail the manufacture of men's shoes is also in New York city, of which the firm is Burt & Mears. John W. Burt, now retired from active business and living on a beautiful farm in West Randolph, Vt., had his factory for men's shoes in Brockton, Mass. The retail Burt's shoe store of Washington belongs to John W. Burt and his two sons, Arthur and Walter Burt.

had a very considerable experience in the shoe business. Beside inheriting an aptitude for their trade, they served several years appren-ticeship in the factory, there becoming thoroughly acquainted with all the details of shoe making, and both were agents and travelers for Burt's shoes. They are fully qualified by knowledge and experience to carry on their retail store, the success of which their name insures them. Arthur Burt went into his father's factory in 1875 and made a comprehensive study of the business. The greater portion of the period intervening between 1875 and his coming here was spent in visiting the numerous agencies throughout the country for the sale of Burt shoes. Walter Burt commenced in the cutting room of his father's factory in Brockton, Mass.,

in 1876, and worked his way through all the

grades up to an assistant foremanship. He was on the road as a salesman for five years pre-

vious to the opening of the business in this city.

The business here, conducted in a spacious and

young men, both under thirty, have each

elegantly-appointed store at 1211 F street, was established on April 6, 1887, and has been a success from the start. A steady advocacy of

the advantage of buying their goods, urged through the columns of THE STAR, has been a visible factor in the increase of business. EISEMAN BROTHERS. The mammoth clothing store of Eiseman

Bros, first made its debut to the Washington public during the war. The firm as now composed consists of five brothers—Gustave, M. B., J. E., Louis and B. J.—who, by close attention to business, have 9 5 built up from compara-tively nothing a lucra-

large manufactory in Baltimore. Gus. Eiseman, the senior member of the firm, may well be termed a self-made man. He was born in Binan, a small town in Germany, in 1844, and when but fifteen years of age came to this country. Cast-MR. GUS. EISEMAN. ing about for something to do he was at last employed as clerk in a shoe store in Baltimore. He soon obtained the confidence of his employers and rapidly rose until, at length, weary of working for some one else, and having ac-cumulated sufficient capital, started in the shoe business on his own account. But the shoe business did not suit him, although he had been successful. In 1863 he moved to Washington and opened a clothing house. His pre-vious success did not forsake him, and the business here grew to large proportions. Conceiving the idea that a great profit could be saved by establishing a manufactory for making clothes, he went to Baltimore in 1883, leaving his brother, M. B. Eiseman, whom he had associated himself with in 1864, in charge of the Washington to the Parkington of the Washington to the same proportions.

business with a

floor space are choked with stock, and to

set forth in the columns of THE STAR. One of the best known shoe houses in the city is that of Wm. Hahn & Co., and three

Hahn, and he is an the present store. trade, untiring perseverance, a personal over- can do when he makes example of what a man sight, the Burts have built up large factories up his mind to succeed. Nassau. In when only fifteen years old came to the United States. He at once States.

ment in New York at are aware. As business increased so did the ad-

vania avenue southeast. The main store is under the direct personal management of William

Hahn, who buys all the stock and has general supervision of the entire business. Everything is done systematically. All the goods purchased are street store in from that central har are distributed as nee.'ed.

ity being carefully at-tended to. The stock

kind in this city was established in 1882 by Mr. J. Weyl. Mr. Weyl first started in the clothing business as traveling salesman for one of the leading clothing manufacturers in Philadel phia. On one of his trips through the country.he stopped in Washington, and was so pleased with the city

of the Washington store. The Baltimore, venture was a success, and casting about for new fields he thought he saw a good opening for a lucrative business in the south, and according the saw a good opening for a lucrative business in the south, and according to the limits of a store of that kind, and having fields he thought he saw a good opening for a lucrative business in the south, and accordingly opened a branch in Atlanta, Ga., which to-day is one of the leading and best-known clothing houses in the south.

Mr. J. B. Eiseman, another member of the firm, came to Washington in 1865, being then quite a boy. He served an apprenticeship in his brothers' store until 1874, when he was admitted into the firm. The Baltimore house had now grown to such magnitude and was in need of another director. Mr. M. B. Eiseman

The rose-red tints of the rarest morning Are lingering yet in a distant dawn. Somewhere, dim in the days to follow,

watter Harris and Robert Williams, two colored men, were executed together in the jail-yard at Emporia, in Greenville county, Va., yesterday for the murder of Anthony Perham and Emerson Mason, also colored. Levi Spair, of Gratesford, Pa., is missing, and has left behind him a large number of un-

HOW THE STEEPLE-CHASE WAS SPOTLED. have been treated to a much better race.

others fall when you might come away and win? rest up a bit, and then when we caught him

keep on; he will break his neck before long. The truth of what Jockey Mara says is borne out by the gentleman's race. BOUGH-AND-TUMBLE RACING. When the flag was lowered for the start of

collar-bone. Updyke, who rode Killarney, was stunned for a while, but was not hurt at all, for he was in Willard's hotel playing billiards.

in 1:48%. is a very strong one of five races and a steeple-

LATE FOREIGN NEWS. The Austrian government, it is said, will very likely declare the Catholic congress a private the recent telegrams to the congress from the holy father, in one of which the pope informed

Minister McLane will attend the opening of the Paris exhibition. Herr Meyer, the largest ivory importer in the world, and brother-in-law of Hon. Carl

One of the new cardinals, Schoenborn, archbishop of Prague, was a soldier in the battle of THE ONLY HARD WOOD CLEANABLE REFRIGER Mr. Henry White, the American charge

Advices from Massowa give details concerning the recent death of King John, of Abyssinia. It is stated that on the 10th of March he made The king of Shoa then proclaimed himself negus and marched upon Adowa.

Inflammation of the Kidneys.

THE GLORY OF MAN A Scientific and Standard Popular Medical Treatise on the Errors of Youth, Premature Decline, Nervous and Physical Debility, Impurities of the Blood,